



County Administrator's Office

340 South Sixth Street
Wytheville VA 24382-2598
Telephone (276) 223-4500
Fax (276) 223-4515

Request for Proposals Self-Contained Breathing Apparatus - Speedwell Fire Department

Wythe County's Board of Supervisors requests proposals for the purchase of eighteen (18) open circuit, self-contained breathing apparatus and related components for use by Speedwell Volunteer Fire Department.

MODIFICATION

Note: This RFP has been modified from its original publication. Please see revised specs and note changes in due dates.

Equipment and Specifications

Wythe County seeks to purchase eighteen (18) open circuit, self-contained breathing apparatus. Standards are used here serve as a guideline; proposals may deviate from these requirements, but should substantially meet the county's intents of modernizing equipment, providing interoperability between departments, and Each of the 18 units shall include the following major sub-assemblies:

- a. Two (2) cylinders and valve assemblies allowing for rapid changeout on fire scenes. Cylinders should be 45-minute, 4500 PSI for storing air under pressure. Cylinders will not be accepted with a manufactured date older than six months prior to the delivery date.
- b. Full facepiece assembly.
- c. Removable facepiece-mounted, positive-pressure breathing regulator. Quick-disconnect connection preferred.
- d. Harness and back frame assembly for supporting the equipment on the body of the wearer with adjustable waist straps, padded shoulder straps, and swiveling lumbar pad.
- e. Visible gauge indicating cylinder pressure.
- f. Heads-up display (HUD) low-pressure alarm.
- g. Rapid intervention crew/universal air connection.
- h. Integrated PASS alarm.

SCBA shall be certified by NIOSH/MSHA, current NFPA-standard on open-circuit Self-Breathing Apparatus, NIOSH Chemical, Biological, Radiological, and Nuclear (CBRN) standard.

Additional Terms and Conditions

- **Dealer & Service**
 - Successful respondent must be a factory-authorized distributor and service center to sell the specified equipment.
- **Training:**
 - Successful respondent agrees to provide, at its own expense, a factory-trained instructor for such time as the Speedwell Volunteer Fire Department Fire Chief

shall require for complete instruction in the SCBA operation and maintenance procedures.

- Training shall include but not be limited to:
 - donning and doffing
 - equipment use and operation
 - cleaning and decontamination
 - inspection and evaluation
 - warranty and return
- **Warranty:**
 - All SCBA units shall be covered by a minimum ten (10) year warranty providing protection against defects in materials or workmanship. Electronic components shall also be warranted for ten years.
- **Service:**
 - The proposal must include a statement that the successful respondent will service the equipment. A pricing structure for annual flow test on all of the SCBA units shall be included in the proposal. The annual flow test must be completed on site at the Speedwell Volunteer Fire Department.
 - A pricing structure for repairs shall be included in the proposal, along with assurances that repairs shall be completed on site or with free pickup provided.

Pricing:

Pricing shall be provided on the attached Bid Form. The proposal shall denote unit price for each item requested. Any additional costs shall be listed separately. Proposal price shall include shipping costs. Bid prices shall be guaranteed for at least twelve (12) months from the response opening date.

Wythe County is tax exempt and, as such, the proposal price shall not include any federal or state taxes. The County will provide a current Tax Exempt Certificate to the selected respondent.

Certifications and Assurances

A portion of the cost of new equipment will be funded using Federal funds provided by the United States Department of Agriculture Rural Development. Responders must comply with the following requirements. **Submission of a response will represent your company's attestation that it meets, agrees and adheres to the provisions of this section.**

- A. **Civil Rights Act of 1964 - Title VI.** Responders must comply with the requirements of Title VI of the Civil Rights Act of 1964 (42 U.S.C. § 2000d et seq.), which provides that no person in the United States will, on the grounds of race, color, or national origin, be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any program or activity receiving federal financial assistance.
- B. **Debarment and Suspension.** Per Executive Order 12549, Debarment and Suspension, and implemented at 44 CFR Part 67, the respondent certifies that it and its principals are not presently debarred, suspended, proposed for debarment, declared ineligible, sentenced to a denial of Federal benefits by a State or Federal court, or voluntarily excluded from covered transactions by any Federal department or agency.
- C. **Lobbying.** As required by section 1352, Title 31 of the U.S. Code, and implemented at 44 CFR Part 18, the respondent certifies that:
 - a. No Federal appropriated funds have been paid or will be paid, by or on behalf of the respondent, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the making of any Federal grant, the entering into of any cooperative agreement,

- and the extension, continuation , renewal, amendment, or modification of any Federal grant or cooperative agreement.
- b. If any other funds than Federal appropriated funds have been paid or will be paid to any other person for influencing or attempting to influence an officer or employee of any agency, a member of Congress, an officer or an employee of Congress, or employee of a member of Congress in connection with this Federal Grant or cooperative agreement, the respondent shall complete and submit Standard Form-LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.
 - c. The respondent shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subgrants, contracts under grants and cooperative agreements, and subcontracts) and that all subrecipients shall certify and disclose accordingly.
- D. Independent Contractor Status. Vendor shall at all times during the term of the contract perform the services described as an independent contractor and, as such, is not an employee of Wythe County for any purpose whatsoever.

Proposal Requirements

All costs incurred in the preparation and presentations of this proposal are the vendor's responsibility.

All Proposals should contain the following:

- A Table of Contents
- Signed cover letter that includes at least the following:
 - Company name
 - Contact name
 - Mailing address
 - Telephone
 - Email address
 - Brief description of company history, ownership information, year the company was established; the former name(s) of the company, if applicable; and the state in which the company is incorporated, if applicable.
 - Statement certifying that company meets and adheres to the requirements of the RFP.
- Vendor's qualifications and list of clients in Virginia.
- Minimum of three references (Virginia fire service preferred), with contact information.
- Description of equipment, including the standards and certifications the SCBA meet.
- Description of the training to be provided for fire department members and County employees.
- Description of service and repair program, facility, and services, including the of repairs, the annual maintenance program, and price structure for such.
- Detailed warranty.
- Completed Bid Form with price proposal for purchase of the equipment solicited and any and all other costs associated with meeting the terms of the RFP.
- Estimated date of equipment delivery assuming the contract is executed by March 3, 2023.
- Exceptions to specifications: Any exceptions to the specifications above must be outlined in writing on a separate sheet, clearly marked "Exceptions", and included with the proposal. Failure to do so will automatically disqualify the respondent.

Proposal Submissions

Proposals shall consist of one (1) signed original and two (2) copies, along with an electronic copy (.pdf preferred) submitted in a sealed envelope plainly marked "SCBA RFP 2023."

Responses must be received at the Wythe County Administration Office, 340 South Sixth Street, Wytheville, VA 24382 no later than Friday, February 17, 2023 at 2:00 p.m. local time.

Faxed, e-mail and late responses will not be accepted. Vendors assume the risk of the methods of courier. Wythe County assumes no responsibility for delays caused by package or mail delivery service. Postmarking by the due date and time will be rejected. Additional time will not be granted to any vendor. Additional time may be granted to all vendors when Wythe County determines that circumstances require it.

Wythe County reserves the right to accept or reject any and all responses and to accept minor deviations from the minimum standards specified. Wythe County reserves to itself the exclusive right to accept high responses when it believes it would be in the best interest of Wythe County. In making such a decision, the County may consider, but not be limited to, any of the following factors: quality, specifications, availability, compatibility and interoperability, service and location of respondent and reputation of respondent.

The Wythe County Board of Supervisors is expected to consider award at its February 28, 2023 meeting.

All questions about this RFP must be submitted via email to James McCabe, Wythe County Emergency Management Coordinator, at emergency.coordinator@wytheco.org.

Method of Award

These specifications have not been established to preclude any responders. However, Wythe County does not intend to make a decision solely based upon lowest price but intends to purchase apparatus that meets the intentions, service, and needs of the Speedwell Volunteer Fire Department and Wythe County. When evaluating responses, operational safety of personnel, interoperability between departments and life cycle costs shall be major considerations.

Selection of the successful respondent will be based in part upon, but not limited to, an analysis of the following criteria:

1. Technical qualities of the proposed equipment.
2. Evaluation of the response and the respondent's understanding of the Speedwell Volunteer Fire Department requirements, including but not limited to warranty provisions.
3. Ability to meet the Service requirements.
4. Cost.
5. Timeliness of equipment delivery.



County Administrator's Office

340 South Sixth Street
 Wytheville VA 24382-2598
 Telephone (276) 223-4500
 Fax (276) 223-4515

Wythe County SCBA Response Form

Please provide proposed make and model and prices below for the equipment sought, more completely described in Section 2 of the RFP. All unit costs shall be in whole dollar amounts. If there is no charge enter \$0.00 under unit cost. If you are not bidding on an option, enter N/A under unit cost. This form shall be included in your bid.

Qty	Description	Make/model	Unit Cost	Total
18	Open circuit SCBA complete with <ul style="list-style-type: none"> • Full face piece assembly • Breathing regulator • Harness and back frame assembly • Shoulder strap mounted remote gauge indicating cylinder pressure • Heads up display (HUD) lowpressure alarm • Integrated PASS alarm 			
36	4500 psi thirty (30) minute quick change cylinders and valve assemblies			
18	Rapid intervention crew/ universal air connections			
Additional Costs? Please include total here and attach sheet with details.				
Total				

Continued on other side.

Service and Maintenance

Description	Unit Cost	Total
Annual onsite flow testing for 18 SCBA		
Regular service and repair - please attach pricing schedule		

By signing below the vendor agrees to guarantee these prices for a period of at least twelve (12) months from the bid opening date. Responses are to be accompanied with sufficient descriptive literature to allow comparison of responses.

COMPANY NAME: _____

BY (Signature): _____

PRINTED NAME: _____

TITLE: _____

DATE: _____